

Landscape Designer / Sales / Landscape Architect and Estimator

Centerpoint Landscaping Services Inc

Job Description:

We are seeking a talented, highly motivated Landscape Designer / Sales / Landscape Architect and Estimator for residential Landscape construction. Work includes completing designs, meeting potential clients, and generating proposals. The ability to manage multiple projects and activities is crucial to succeed in this position. Candidate will be presenting designs and selling landscape projects to prospective clients. This position is ideal for candidates that are willing to learn, grow, enhance their professional skills in an exciting team dynamic, and advance professionally in the long term. This position will be working directly with the owner to guarantee success. Premium, qualified leads are provided, customers have contacted us requesting an estimate

Duties / Expectations:

- Must have time management, problem solving, decision making, presentation and organizational skills.
- Knowledge of office computer software programs, Word, Excel, and Outlook.
- Sales/Customer Service experience a PLUS
- Conceptualize and market a concept and solution to clients.
- Provide landscape design services for various residential and commercial design/build projects.
- Layouts, site measurements and analysis
- Drafting of base plans, presentation drawings and details.
- Outstanding illustrative skills and the ability to produce plans.
- Proficiency in design software is required.
- Design software proficiency should include one or all the following: VizTerra, AutoCAD, SketchUp, Adobe Creative Suite, REVIT, Photoshop, Land F/X.
- Comfort in working within a team, as well as being productive independently.

Qualifications / Experience:

- Related experience as a Landscape Designer or Project Manager. In lieu of experience, a certificate program / education in horticulture, landscape architecture, or another related field.
- Hand drafting and sketching abilities.
- An understanding of landscape construction and the machinery, tools and labor needed to complete work.
- Relevant horticulture experience that includes knowledge of tree and plant material
- Knowledge of hardscape installation including, pavers, retaining walls, drainage.
- Excellent graphic skills, both hand and computer
- Positive attitude and strong work ethic
- Those with experience as a horticulture specialist, pool designer, nursery professional, are encouraged to apply.

Education:

- Landscape Architecture / Horticultural Sciences / or related work experience

About Us:

Centerpoint Landscaping Services is a growing company. We are looking to expand our reach in the Southern Nevada area. Our staff is provided with the latest equipment and technology, support, and encouragement. We strive to provide our employees with a business environment that cultivates a sense of family, community, teamwork, and advancement opportunities designed to promote long-term employee retention and loyalty. Our corporate office is in Henderson's Water Street District and we have two additional locations for our field employees.

How to apply:

Send your resume and portfolio via email to jobs.centerpointlandscaping@gmail.com

Be prepared to share examples of your most relevant work during the vetting process.

Call with questions and to speak with the owner – 702-564-1853

We are open to flexible pay structure for the right candidate. We will not limit your motivation to exceed expectations. We have set some aggressive goals and are here to work with our sales team through any situation, to continue to prospect and seek new selling opportunities.

This description is not a complete cataloging of duties or responsibilities that may be required, and other duties, responsibilities and activities may be assigned or may be changed at any time with or without notice.